

The Manager as Coach

Improve performance and productivity in the workplace

Master the challenge of unlocking hidden potential!

Maximising employee performance and productivity in challenging times is a critical factor in staying ahead of the game. Developing and maintaining a competitive edge in today's markets means that you and your team not only have to hit your targets but have to be more creative about how you get there. The question is, how can you come up with unique and innovative solutions that go beyond the obvious and achieve more? The manager who is willing and able to ask the right questions, at the right time, in the right way not only unlocks people's creativity, leading them to fresh ideas, but also encourages them to share responsibility for the outcome. Investing in this programme equips you with the key coaching skills you need and enables you to integrate them into your management style. In this way, you can accelerate success and improve productivity by tapping into the hidden potential of your team.

Programme especially designed for:

- Managers and team leaders who want to maximise the potential of their teams.
- Current and future leaders who want to enhance their leadership style.

Practical experience in a unique and content-rich programme

- **Pre-workshop:** management style self-assessment questionnaire, one hour individual telephone coaching with programme facilitator.
- **Foundation level (2 day workshop):** practical coaching tools including powerful questions and mindful listening, conversational coaching, coaching practice in the fishbowl.
- **Implementation:** one hour individual telephone coaching, follow-up questionnaire, hotline support.
- **Follow-up (1 day workshop):** advanced tools for troubleshooting, coaching practice in the fishbowl.
- **Reinforcement:** two hours of individual telephone coaching, hotline support.

To allow for supported coaching practice and to reinforce the anchoring in of learning between workshops, the full programme is designed to last over a period of four to six months. Tailor-made and express options are also available to suit organisational needs.

Before, during and after the workshops, participants benefit from accompaniment from two expert programme facilitators:

Cristina Bianchi
Managing Director
& Coach
Enhance Training &
Development

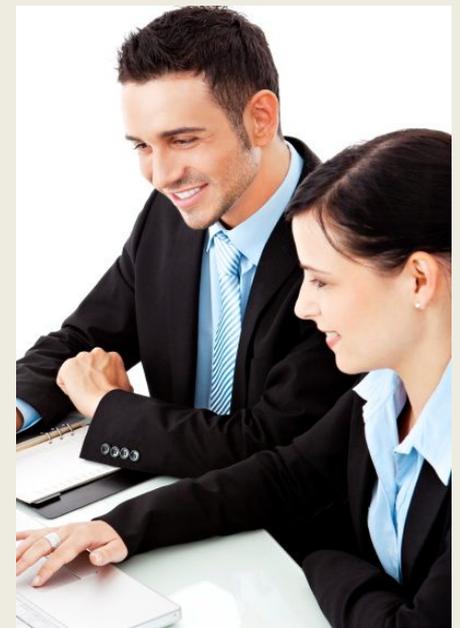


Maureen Steele
Executive Director
& Coach
The Training Box Ltd



enhance
Training and Development

the training box



“Coaching is unlocking a person’s potential to maximise their own performance. It is helping them to learn rather than teaching them.”

Timothy Gallwey
“The Inner Game of Tennis”

**The Manager
as Coach**

For further information:

www.enhance-td.com
www.thetrainingbox.eu.com

or call

Cristina: +41 79 792 3910
Maureen: +41 79 794 5339